



Due to the growth of our company, we are looking to strengthen our Sales team in Buenos Aires with an

Inside Sales Executive

Tasks:

- Outbound calling to Decision Makers in the USA and Europe to establish contacts and inform potential customers about our company and services.
- Updating Sales database with new contacts.
- Lead generation – identify new opportunities and business markets.
- Assist Sales Manager with Sales offers, documentation and presentations.
- Report weekly to Sales Manager.
- Meet weekly and monthly targets.

Position requirements:

- Age: 20-30 with 1-2 years work experience.
- A enthusiastic self-starter who can work independently.
- A quick learner – someone who can understand our business and bring this across to potential new clients.
- You must be patient and be able to understand the whole outsourcing sales cycle from opportunity to closure – you are not just in it for the 'quick' sale.
- You must be a natural communicator, outgoing, social and have a good sense of humor.
- You are ambitious, have a positive attitude and are driven by financial success that comes with creating new business relationships
- Preferably you are a native English speaker. Additional languages are a plus but not a requirement.
- Knowledge of MS Office, preferably good working knowledge of Excel.

About 5CA

5C Alliance is an international Customer Care Center with offshore Contact Centers in South America and the Asian Subcontinent. We specialize in outsourced multilingual 24/7 technical support and customer care in over 10 languages. Our Clients are primarily international technology corporations from North America, Europe and Asia in both the consumer and business market.

For more information on 5CA, please visit our website at www.5ca.com.

Salary

To be discussed. Based on Argentinean standards with a good commission structure and growth possibilities for eager candidates.

This is an excellent opportunity for those people looking for an exciting job opportunity abroad with a growing international company. Offshore Call Center outsourcing is a booming market and we at 5CA look forward to continuing our growth on a global scale.

If you think you are the right person for the job then please send your CV to Mark Hurd at mh@5ca.com.